



CLIENT PROFILE UPS SUPPLY CHAIN SOLUTIONS



LOGISTICS CAMPUS DEVELOPMENT »

UPS Supply Chain Solutions (UPS-SCS) is the third-party logistics division of the world's leading freight services company. It serves customers in the retail, consumer products, e-commerce, technology and health care industries and is a key growth driver for UPS.

A vital component of the division's strategy is physical distribution campuses in strategic locations across the United States. Logistics campuses allow for future expansion and maximized operational efficiencies in areas including labor and transportation. UPS-SCS chose IDI to develop a 710,000-square-foot build-to-suit distribution facility in 1998 in Hebron, Kentucky, located just outside Cincinnati, Ohio. IDI developed subsequent UPS-SCS campuses in Hebron; Elizabethtown, Kentucky; Mira Loma, California and Dallas/Fort Worth, Texas, and single (non-campus) facilities in Louisville, Kentucky and Carol Stream, Illinois. In each case, IDI conducted site search, acquisition and due diligence, zoning, permitting, design, construction, material handling integration, move-in, warranty fulfillment and construction financing on UPS-SCS' behalf.

In the 10 years since occupying its first IDI facility, UPS-SCS' annual revenues grew five times to \$5.08 billion in 2009. In total, UPS has occupied 16 IDI facilities covering more than six million square feet.

FAST FACTS

COMPANY

The world's largest package delivery company and a leading provider of specialized transportation and logistics services.

CHALLENGES

- Maximize third-party logistics division's operational efficiency.
- Develop strategically-located logistics campuses to support the division's growth.
- Develop facilities flexible enough to house multiple customers and different industry uses over time.

RESULTS

- Provided logistics campuses in four strategic U.S. locations.
- Supported growth of full-service supply chain management division.
- Delivered turnkey build-to-suit services from site evaluation to move-in and warranty enforcement in multiple markets.